

Capital For Growth Companies

Backed by a premier group of institutional investors, Vicente Capital has a proven track record of helping grow small businesses into solid middle market companies by specializing in both non-control and control investments that are customized for the growth and liquidity needs of owners.

Investment Guidelines

- Recurring Revenue
- Long Customer Lifecycle
- Mission-Critical Solutions
- Business-to-Business Operating Model
- High Barriers to Entry
- Seasoned Management Team
- North American HQ
- Non-Control or Control Ownership Interest
- Growth Capital or Recapitalization
- Investment Size of \$10 million - \$30 million+
- Preferred Stock or Structured Equity
- Enterprise Value Up To \$100 million
- Revenue of \$10 million - \$50 million
- Path to Profitability Within 12 Months, or \$3 million - \$15 million EBITDA
- Growth Above 15%
- EBITDA Margins Above 15% at Maturity
- Low Ongoing Capital Requirements

Sector Focus

Software / Technology

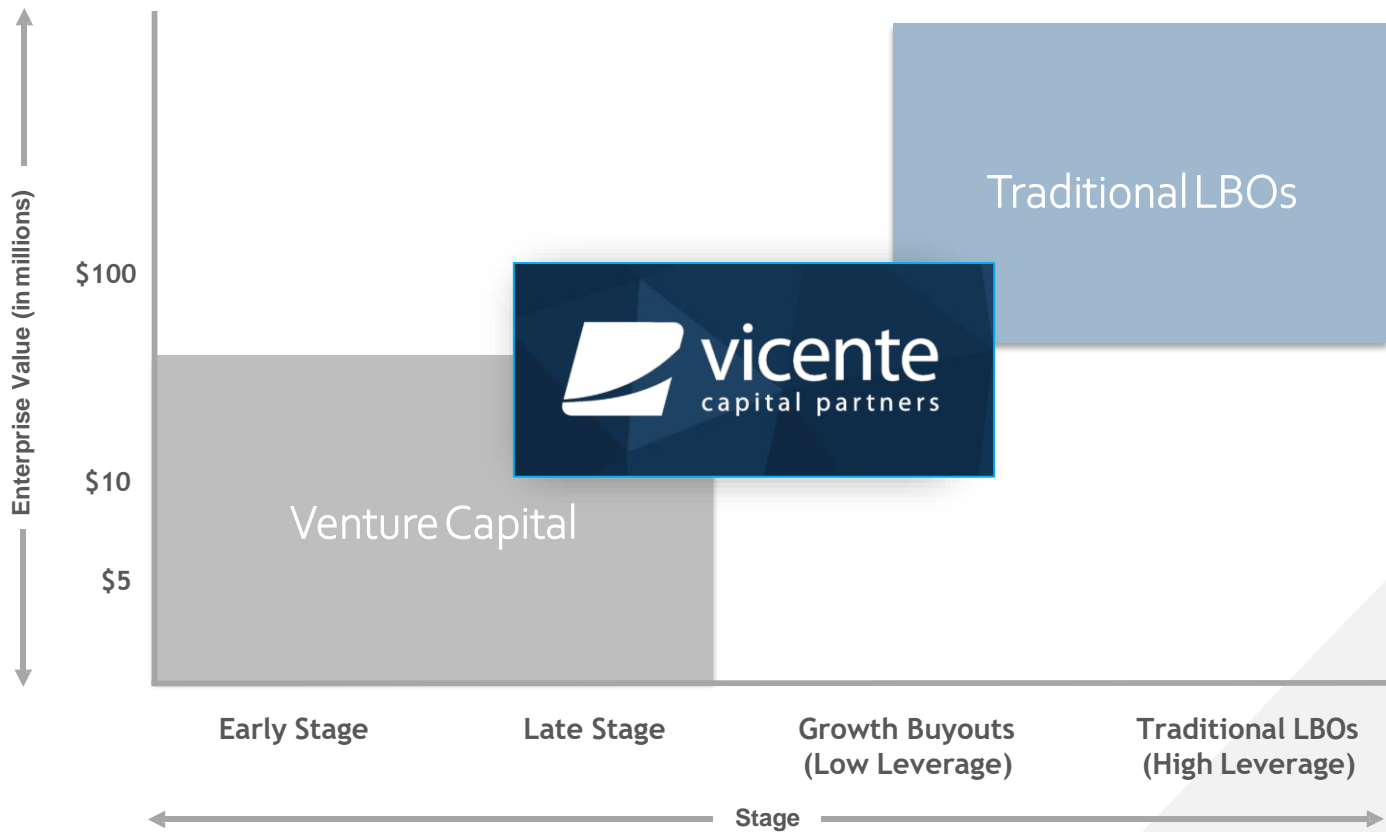


Professional Services





Growth Equity Investors



Investment Team

Vicente Capital's investment professionals have a proven track record of investing in and helping grow small companies into solid middle market businesses, generating liquidity for management teams and exceptional returns for our investors.

For more information, please contact us.

Jay Ferguson, Managing Partner
jferguson@vicentecapital.com

Klaus Koch, Managing Partner
kkoch@vicentecapital.com

Nicholas Memmo, Managing Partner
nmemmo@vicentecapital.com

Jason Beck, Principal
jbeck@vicentecapital.com

Daren Endy, Senior Associate
dendy@vicentecapital.com

Krishnan Ramaswami, Special Advisor
kramaswami@vicentecapital.com