



**FOR IMMEDIATE RELEASE**

February 1, 2012

**VICENTE CAPITAL PARTNERS INVESTS IN VXI CORPORATION**

LOS ANGELES, CA – Vicente Capital Partners (VCP), a leading growth equity investment firm, announced today that its Growth Equity Fund led the successful recapitalization of VXi Corporation, a rapidly growing provider of telecommunications products and accessories. This is VCP's sixth investment out of its \$165 million Growth Equity Fund.

Headquartered in Dover, New Hampshire, VXi offers best-in-class corded and wireless headset solutions designed specifically for high-noise environments. VXi's noise-canceling microphones filter out more background noise than competitive solutions, helping customers communicate clearly, consistently, and naturally. The Company's headsets have become the headset of choice at many of the largest professional contact centers and offices and VXi's BlueParrott® brand of wireless Bluetooth® headsets has become the #1 headset in the professional trucker market.

The Company's management team has extensive experience in the headset industry and is led by President and CEO Mike Ferguson who previously held various senior positions including Vice President of Sales and Marketing at GN Netcom US, the second largest headset manufacturer in the world.

"Since day one, we've been very impressed with VXi's team," said Klaus Koch, Managing Partner at Vicente Capital Partners. "It's rare to find a team of this caliber who's been able to successfully navigate a dynamic and highly competitive market during an economic downturn and still achieve a tremendous amount of growth. It's clear that management has built a differentiated company with products specifically tailored to fulfill their customer's needs. We look forward to partnering with management and believe VXi is poised for significant future growth."

"We are extremely excited to partner with Vicente Capital Partners who share our vision of building a world class headset business and are investing in the delivery of our continued rapid growth," said Mike Ferguson, VXi President and CEO. "This is great news for our customers, resellers, employees, and suppliers."

Klaus Koch, Jay Ferguson, and David Casares of Vicente Capital Partners will join VXi's board of directors.

## **About VXi Corporation**

For more than 21 years, VXi Corporation has been at the forefront of providing best-in-class telecommunication and speech recognition solutions for contact centers, offices and mobile professionals. From the company's first noise-canceling microphone to its newest line of Unified Communications solutions, VXi is known around the world for delivering value, excellence and innovation to the market. VXi meets the highest global standards for product quality and service, and its products are backed by the industry's best warranties. Visit our website at [www.VXiCorp.com](http://www.VXiCorp.com).

## **About Vicente Capital Partners**

Vicente Capital Partners is a private equity firm specializing in both non-control and control investments in growth businesses that have annual revenues between \$5 million and \$25 million. The firm's investment professionals have a long and successful track record of partnering with management teams to create and realize value across a number of different industries including: Business Services (outsourced services, Internet services, telecom services); Consumer Services (healthcare services, residential delivery, education); and Specialty Manufacturing (aerospace & defense, environmental products, networking/telecom equipment). Prior investments include Overture, Rent.com, Cogent Communications, Sensor Systems, Transoft Networks, LivHome, O<sub>2</sub> Science, and NewBridge College, among others.

For more information about Vicente Capital Partners, please visit [www.vicentecapital.com](http://www.vicentecapital.com).